

Bayport Securitisation (RF) Ltd  
Investor Report  
August 2013

## Monthly Investor Report

### Financial statistics for the period ended August 2013

		Aug 13	Jul 13	Jun 13	May 13	Apr 13	Mar 13	Feb 13	Jan 13	Dec 12	Nov 12	Oct 12	Sep 12
<b>Performance ratios *</b>													
Total income as a % of ave gross loans and advances	%	<b>31.9%</b>	33.3%	33.4%	34.1%	33.9%	34.1%	34.8%	35.0%	34.9%	35.0%	35.2%	35.3%
Direct and indirect expenses to ave gross loans and advance	%	<b>9.4%</b>	9.6%	9.8%	10.2%	10.1%	10.2%	10.2%	10.3%	10.3%	10.3%	10.5%	10.6%
Direct and indirect expenses to total income	%	<b>29.5%</b>	28.9%	29.3%	29.8%	29.7%	30.0%	29.4%	29.3%	29.4%	29.6%	29.7%	29.9%
Return on assets	%	<b>1.1%</b>	1.4%	1.5%	1.7%	1.9%	2.0%	2.8%	3.0%	3.0%	3.0%	3.1%	3.1%
Gearing ratio	times	<b>3.1</b>	3.0	3.0	2.9	2.9	2.9	2.9	2.9	2.9	3.0	3.1	3.1
Interest margin	%	<b>18.8%</b>	19.7%	19.8%	20.4%	20.2%	20.3%	21.0%	21.4%	21.2%	20.9%	21.0%	20.9%
<b>Asset and credit quality ratios</b>													
Gross loans and advances	R '000	<b>5 771 032</b>	5 731 143	5 683 441	5 624 940	5 507 614	5 451 491	5 416 540	5 367 156	5 229 615	5 105 884	4 943 524	4 753 538
Non-Performing Loans ("NPLs")	R '000	<b>1 998 950</b>	1 947 865	1 875 668	1 787 098	1 706 973	1 648 335	1 593 977	1 616 592	1 542 921	1 509 197	1 495 211	1 429 099
Carrying value of written off book	R '000	<b>65 198</b>	59 898	54 598	49 298	43 998	20 698	20 698	20 698	20 698	20 698	20 698	20 698
Impairment provision	R '000	<b>1 140 155</b>	1 112 633	1 084 900	1 059 256	998 547	964 812	946 731	915 548	872 031	841 495	809 966	775 674
Net loans and advances	R '000	<b>4 696 075</b>	4 678 408	4 653 139	4 614 982	4 553 065	4 507 377	4 490 507	4 472 306	4 378 282	4 285 087	4 154 256	3 998 562
Non-performing loans ratio	%	<b>34.6%</b>	34.0%	33.0%	31.8%	31.0%	30.2%	29.4%	30.1%	29.5%	29.6%	30.2%	30.1%
Provision coverage	%	<b>19.8%</b>	19.4%	19.1%	18.8%	18.1%	17.7%	17.5%	17.1%	16.7%	16.5%	16.4%	16.3%
<b>Funding and cash reserves</b>													
Interest bearing liabilities	R '000	<b>4 539 776</b>	4 530 622	4 735 954	4 482 166	4 516 779	4 638 180	4 342 435	4 240 139	4 207 487	4 038 595	3 907 657	3 859 235
Average cost of borrowings	%	<b>10.5%</b>	10.6%	10.5%	10.6%	10.5%	10.8%	10.8%	11.0%	11.2%	11.3%	11.3%	11.4%
Cash and cash equivalents	R '000	<b>199 873</b>	174 816	460 580	215 208	281 078	503 664	224 284	123 425	158 608	115 208	78 577	225 352

\* 12 months rolling average

## Monthly Investor Report

### Origination

		% change MOM	Aug 13	Jul 13	Jun 13	May 13	Apr 13	Mar 13	Feb 13	Jan 13	Dec 12	Nov 12	Oct 12	Sep 12
Disbursements	R '000	(21.2%)	<b>114 762</b>	145 698	161 344	185 840	153 542	124 418	134 242	196 542	192 600	234 678	286 932	248 189
Number of new loans		(16.9%)	<b>8 794</b>	10 584	11 074	13 070	11 541	9 148	9 141	12 637	12 266	14 793	20 683	18 730
Number of loans on book		(0.5%)	<b>345 115</b>	346 815	347 306	345 753	345 083	345 686	347 479	347 004	345 542	344 768	342 520	335 339
Average loan value at acquisition	Rand	(5.2%)	<b>13 050</b>	13 766	14 570	14 219	13 304	13 601	14 686	15 553	15 702	15 864	13 873	13 251
Average term at acquisition	Months	2.3%	<b>36.3</b>	35.5	36.3	36.4	33.8	33.8	38.5	37.2	33.2	32.8	33.4	33.7

### Statistics

#### Loans and advances by geographic location

Province	Cellular	Payroll	Debit order	Total
Eastern Cape	10%	12%	8%	<b>11%</b>
Free State	6%	7%	6%	<b>7%</b>
Gauteng	34%	30%	47%	<b>31%</b>
Kwazulu-Natal	15%	17%	14%	<b>17%</b>
Limpopo	6%	6%	3%	<b>6%</b>
Mpumalanga	8%	5%	2%	<b>5%</b>
Northern Cape	3%	3%	2%	<b>3%</b>
North-West	6%	5%	5%	<b>6%</b>
Western Cape	12%	15%	13%	<b>14%</b>
<b>Grand Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

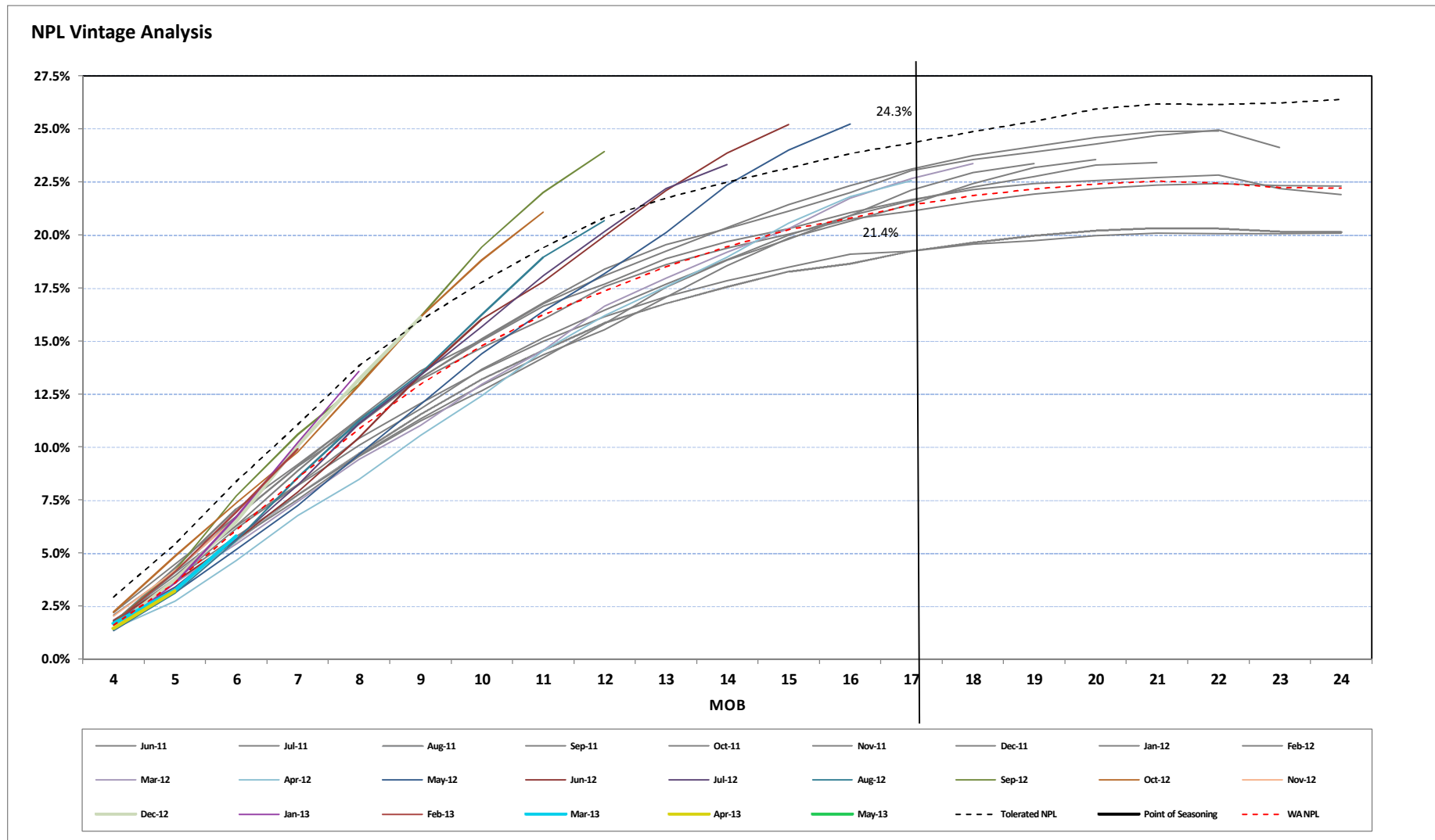
## Monthly Investor Report

### Asset quality

	% change MOM	Aug 13 R'000	Jul 13 R'000	Jun 13 R'000	May 13 R'000	Apr 13 R'000	Mar 13 R'000	Feb 13 R'000	Jan 13 R'000	Dec 12 R'000	Nov 12 R'000	Oct 12 R'000	Sep 12 R'000
<b>Gross loans and advances</b>	0.7%	<b>5 771 032</b>	5 731 143	5 683 441	5 624 940	5 507 614	5 451 491	5 416 540	5 367 156	5 229 615	5 105 884	4 943 524	4 753 538
Performing loans	(0.3%)	<b>3 772 082</b>	3 783 278	3 807 773	3 837 842	3 800 641	3 803 156	3 822 563	3 750 564	3 686 694	3 596 687	3 448 313	3 324 439
Non-performing loans	2.6%	<b>1 998 950</b>	1 947 865	1 875 668	1 787 098	1 706 973	1 648 335	1 593 977	1 616 592	1 542 921	1 509 197	1 495 211	1 429 099
<b>Impairment provision</b>													
Opening balance	2.6%	<b>1 112 633</b>	1 084 900	1 059 256	998 547	964 812	946 731	915 548	872 031	841 495	809 966	775 674	724 985
Bad debt written-off	7.3%	<b>(42 340)</b>	(39 444)	(33 445)	(41 988)	(62 874)	(45 283)	(38 438)	(29 830)	(35 090)	(26 425)	(24 621)	(23 536)
Provision raised	4.0%	<b>69 862</b>	67 177	59 089	102 697	96 609	63 364	69 621	73 347	65 626	57 954	58 913	74 225
Closing balance	2.5%	<b>1 140 155</b>	1 112 633	1 084 900	1 059 256	998 547	964 812	946 731	915 548	872 031	841 495	809 966	775 674

# Monthly Investor Report

## Asset quality (continued)



## Monthly Investor Report

### Asset quality (continued)

<b>Contractual delinquency (CD) loans and advances distribution *</b>	<b>Aug 13</b>	Jul 13	Jun 13	May 13	Apr 13	Mar 13	Feb 13	Jan 13	Dec 12	Nov 12	Oct 12	Sep 12
	<b>%</b>	%	%	%	%	%	%	%	%	%	%	%
0	<b>53.5%</b>	53.5%	54.1%	55.0%	55.7%	57.2%	58.2%	58.0%	57.9%	56.6%	59.4%	59.7%
1	<b>4.6%</b>	4.8%	5.0%	5.2%	5.4%	5.6%	5.7%	5.3%	6.3%	8.2%	5.0%	4.6%
2	<b>3.7%</b>	3.9%	4.0%	4.1%	4.3%	3.8%	3.4%	3.3%	3.5%	3.0%	2.8%	2.9%
3	<b>3.6%</b>	3.8%	3.9%	3.9%	3.6%	3.2%	3.3%	3.3%	2.8%	2.6%	2.6%	2.7%
4 +	<b>34.6%</b>	34.0%	33.0%	31.8%	31.0%	30.2%	29.4%	30.1%	29.5%	29.6%	30.2%	30.1%
<b>Monthly loans and advances movement</b>												
	<b>R'000</b>	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000
Opening balance	<b>5 731 143</b>	5 683 441	5 624 940	5 507 614	5 451 491	5 416 540	5 367 156	5 229 615	5 105 884	4 943 524	4 753 538	4 562 000
Disbursements	<b>114 762</b>	145 698	161 344	185 840	153 542	124 418	134 242	196 542	192 600	234 678	286 932	248 189
Interest and other similiar income	<b>121 808</b>	119 639	97 713	134 766	119 444	122 119	117 194	128 847	130 681	112 735	117 997	107 021
Non-interest revenue	<b>94 391</b>	72 336	65 029	79 808	78 533	66 968	73 446	87 226	72 880	85 384	77 921	89 496
Collections	<b>(254 135)</b>	(254 090)	(236 408)	(244 825)	(236 408)	(234 912)	(238 692)	(247 104)	(241 840)	(248 738)	(272 327)	(236 970)
Bad debt write-offs and write-backs	<b>(36 937)</b>	(35 881)	(29 177)	(38 263)	(58 988)	(43 642)	(36 806)	(27 970)	(30 590)	(21 699)	(20 537)	(16 198)
Closing balance	<b>5 771 032</b>	5 731 143	5 683 441	5 624 940	5 507 614	5 451 491	5 416 540	5 367 156	5 229 615	5 105 884	4 943 524	4 753 538

\* Arrears instalments

## Monthly Investor Report

### Liquidity and funding

<b>Funding</b>	% change MOM	<b>Aug 13 R'000</b>	Jul 13 R'000	Jun 13 R'000	May 13 R'000	Apr 13 R'000	Mar 13 R'000	Feb 13 R'000	Jan 13 R'000	Dec 12 R'000	Nov 12 R'000	Oct 12 R'000	Sep 12 R'000
Class A Notes (senior)	0.0%	<b>3 020 252</b>	3 020 252	3 237 140	3 237 140	3 237 140	3 122 316	2 957 316	2 882 316	2 882 316	2 794 037	2 794 037	2 516 493
Senior warehouse funding	0.0%	<b>200 000</b>	200 000	200 483	-	-	255 599	253 577	251 873	250 000	150 652	-	50 230
Class B Notes (Mezzanine)	0.0%	<b>295 141</b>	295 141	300 056	300 056	300 056	304 723	254 723	234 723	234 723	209 265	209 265	213 648
Other subordinated funding	0.9%	<b>1 024 383</b>	1 015 229	998 275	944 970	979 583	955 542	876 819	871 227	840 448	884 641	904 355	1 078 864
<b>Total interest bearing liabilities</b>	<b>0.2%</b>	<b>4 539 776</b>	4 530 622	4 735 954	4 482 166	4 516 779	4 638 180	4 342 435	4 240 139	4 207 487	4 038 595	3 907 657	3 859 235
Average cost of borrowings	(1.0%)	<b>10.5%</b>	10.6%	10.5%	10.6%	10.5%	10.8%	10.8%	11.0%	11.2%	11.3%	11.3%	11.4%
Cash and cash equivalents	14.3%	<b>199 873</b>	174 816	460 580	215 208	281 078	503 664	224 284	123 425	158 608	115 208	78 577	225 352

## Monthly Investor Report

### Liquidity and funding (continued)

#### Listed notes in issue

Instrument	Coupon rate	Class	Nominal amount at issue	Month end principal balance	Issue date	Maturity date
BAYA01	12.550%	A	425 000 000	234 001 092	31/03/2010	31/03/2016
BAYA04	11.480%	A	20 000 000	10 415 306	31/08/2010	30/09/2015
BAYA05	11.450%	A	33 000 000	17 185 898	27/09/2010	30/09/2015
BAYA06	3-month JIBAR plus 4.750%	A	550 000 000	380 585 711	30/09/2010	30/09/2016
BAYA07	11.360%	A	34 000 000	18 564 679	25/10/2010	31/12/2015
BAYA08	11.780%	A	50 000 000	50 000 000	15/11/2010	31/12/2017
BAYA09	3-month JIBAR plus 5.000%	A	75 000 000	40 083 252	06/12/2010	31/12/2015
BAYA10	3-month JIBAR plus 5.000%	A	40 000 000	21 330 454	13/12/2010	31/12/2015
BAYA11	3-month JIBAR plus 5.000%	A	60 000 000	35 488 629	03/01/2011	31/03/2016
BAYA12	11.005%	A	20 000 000	12 330 847	12/01/2011	31/03/2016
BAYA13	12.070%	A	80 000 000	49 819 317	10/03/2011	31/03/2016
BAYA14	11.480%	A	13 000 000	6 769 951	06/06/2011	30/09/2015
BAYA15	11.530%	A	100 000 000	66 698 628	14/06/2011	30/06/2016
BAYA16	10.380%	A	10 000 000	7 345 756	12/10/2011	30/09/2016
BAYA17	3-month JIBAR plus 4.450%	A	80 000 000	58 635 103	21/10/2011	30/09/2016
BAYA18	3-month JIBAR plus 4.450%	A	100 000 000	73 293 877	30/11/2011	30/09/2016
BAYA19	3-month JIBAR plus 4.450%	A	135 000 000	101 196 300	30/11/2011	31/12/2016
BAYA20	3-month JIBAR plus 3.900%	A	150 000 000	72 948 569	30/11/2011	30/09/2014
BAYA22	3-month JIBAR plus 3.800%	A	100 000 000	72 367 556	30/04/2012	30/09/2015
BAYA23	10.510%	A	300 000 000	251 701 315	02/07/2012	30/06/2017
BAYA24	11.090%	A	95 000 000	95 000 000	02/07/2012	30/06/2017
BAYA25	3-month JIBAR plus 4.150%	A	50 000 000	43 464 353	15/08/2012	30/06/2017
BAYA26	10.225%	A	185 000 000	185 000 000	27/09/2012	02/10/2017
BAYA27	3-month JIBAR plus 3.500%	A	120 000 000	92 789 449	01/10/2012	30/09/2015
BAYA28	3-month JIBAR plus 1.650%	A	200 000 000	200 000 000	01/10/2012	30/09/2013
BAYA29	3-month JIBAR plus 3.500%	A	60 000 000	47 491 039	09/10/2012	31/12/2015
BAYA30	9.280%	A	150 000 000	127 766 345	14/12/2012	31/12/2015
BAYA31	3-month JIBAR plus 4.300%	A	60 000 000	60 000 000	14/12/2012	31/12/2018
BAYA32	10.108%	A	75 000 000	75 000 000	28/02/2013	03/04/2018
BAYA33	3-month JIBAR plus 4.000%	A	15 000 000	15 000 000	25/03/2013	03/04/2018
BAYA34	3-month JIBAR plus 4.250%	A	100 000 000	100 000 000	25/03/2013	03/04/2018
BAYA35	3-month JIBAR plus 4.250%	A	50 000 000	50 000 000	25/03/2013	03/04/2018
BAYA36	3-month JIBAR plus 3.880%	A	50 000 000	47 978 298	02/04/2013	31/03/2018
BAYA37	3-month JIBAR plus 3.880%	A	100 000 000	100 000 000	02/04/2013	31/03/2016
BAYA38	3-month JIBAR plus 1.650%	A	200 000 000	200 000 000	02/04/2013	31/03/2014
<b>Subtotal Class A notes</b>			<b>3 885 000 000</b>	<b>3 020 251 724</b>		
BAYB02	15.550%	B	30 000 000	17 155 283	31/03/2010	31/03/2016
BAYB03	15.360%	B	55 000 000	55 000 000	30/11/2011	31/12/2016
BAYB04	14.230%	B	90 000 000	72 985 968	02/04/2012	31/03/2017
BAYB05	3-month JIBAR plus 7.500%	B	50 000 000	50 000 000	15/08/2012	30/06/2019
BAYB06	3-month JIBAR plus 7.500%	B	30 000 000	30 000 000	14/12/2012	31/12/2019
BAYB07	3-month JIBAR plus 7.500%	B	20 000 000	20 000 000	22/02/2013	28/02/2020
BAYB08	3-month JIBAR plus 8.000%	B	50 000 000	50 000 000	25/03/2013	30/09/2020
<b>Subtotal Class B notes</b>			<b>325 000 000</b>	<b>295 141 251</b>		
<b>Total</b>			<b>4 210 000 000</b>	<b>3 315 392 975</b>		



## Monthly Investor Report

### Covenant compliance

<b>Financial covenants</b>	Current requirement	<b>Aug 13</b>	Jul 13	Jun 13	May 13	Apr 13	Mar 13	Feb 13	Jan 13	Dec 12	Nov 12	Oct 12	Sep 12
Senior Debt Cash Flow Cover Ratio	≥ 1.50 times	<b>2.8</b>	2.9	2.7	2.6	2.7	2.6	2.9	2.9	2.9	3.2	3.5	3.8
Senior Debt Interest Cover Ratio	≥ 3.50 times	<b>4.8</b>	5.2	4.2	5.5	5.5	4.8	5.7	5.5	5.6	5.4	5.8	6.1
Senior Debt to Net Qualifying Asset Value	≤ 72.5%	<b>65.8%</b>	66.4%	66.3%	67.0%	67.0%	66.5%	68.1%	68.2%	69.0%	66.9%	66.0%	60.5%
Bad and Doubtful Debt Ratio	≤ 17.5%	<b>12.3%</b>	12.6%	12.4%	12.3%	12.1%	11.7%	11.2%	11.2%	10.9%	10.6%	10.5%	10.4%
Equity invested in the Company by the Originator	> 20%	<b>25.6%</b>	25.5%	25.1%	24.1%	25.2%	25.0%	23.4%	23.4%	23.4%	24.5%	25.6%	30.6%
Cellular Contracts as a % of the Portfolio	≤ 20%	<b>6.2%</b>	6.2%	6.2%	6.4%	6.4%	6.6%	6.6%	6.6%	6.7%	6.8%	6.9%	6.9%

<b>Cash reserves</b>	Current requirement	<b>Aug 13</b>	Jul 13	Jun 13	May 13	Apr 13	Mar 13	Feb 13	Jan 13	Dec 12	Nov 12	Oct 12	Sep 12
Arrears reserve													
Weighted NPLs as a percentage of the portfolio	≤ 26.2%	<b>23.1%</b>	23.0%	22.9%	22.7%	22.7%	22.7%	22.5%	22.6%	22.3%	22.2%	22.0%	22.0%
Reserve required (R'000)		-	-	-	-	-	-	-	-	-	-	-	-
Asset performance reserve													
Collections Ratio	≥ 80.75%	<b>110.4%</b>	108.0%	106.7%	106.0%	105.2%	107.5%	107.5%	108.9%	111.1%	114.6%	117.4%	117.6%
Reserve required (R'000)		-	-	-	-	-	-	-	-	-	-	-	-
		<b>R'000</b>	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000
Expected collections (6 month average)		<b>160 934</b>	164 710	169 408	173 790	178 584	180 236	180 070	179 568	176 954	174 301	170 266	170 107
Actual receipts (6 month average)		<b>177 607</b>	177 842	180 740	184 182	187 851	193 691	193 619	195 587	196 667	199 751	199 829	200 083
Capital Redemption reserve		-	-	-	-	-	-	-	-	-	33 334	16 667	-

## Monthly Investor Report

### Glossary of terms

<b>CD</b>	Contractual delinquency = accumulated arrears / contractual instalments originally due
<b>MOB</b>	Month on book
<b>MoM</b>	Month on Month
<b>YTD</b>	Year to date
<b>Non-performing loans</b>	The balance outstanding of loans and advances with a contractual delinquency greater than three months excluding loans and advances with a contractual delinquency greater than three months where three consecutive receipts have been received in the three-month period preceding the measurement date
<b>Non-performing loans ratio</b>	Non-performing loans / Gross loans and advances
<b>Provision coverage</b>	Impairment provision / Gross loans and advances