

Bayport Securitisation (RF) Ltd

Investor Report

May 2013

## Monthly Investor Report

### Financial statistics for the period ended May 2013

		May 13	Apr 13	Mar 13	Feb 13	Jan 13	Dec 12	Nov 12	Oct 12	Sep 12	Aug 12	Jul 12	Jun 12
<b>Performance ratios *</b>													
Total income as a % of ave gross loans and advances	%	<b>34.1%</b>	33.9%	34.1%	34.8%	35.0%	34.9%	35.0%	35.2%	35.3%	36.4%	35.5%	36.3%
Direct and indirect expenses to ave gross loans and advance	%	<b>10.2%</b>	10.1%	10.2%	10.2%	10.3%	10.3%	10.3%	10.5%	10.6%	11.3%	11.7%	11.5%
Direct and indirect expenses to total income	%	<b>29.8%</b>	29.7%	30.0%	29.4%	29.3%	29.4%	29.6%	29.7%	29.9%	31.0%	32.8%	32.0%
Return on assets	%	<b>1.7%</b>	1.9%	2.0%	2.8%	3.0%	3.0%	3.0%	3.1%	3.1%	3.1%	2.8%	3.2%
Gearing ratio	times	<b>2.9</b>	2.9	2.9	2.9	2.9	2.9	3.0	3.1	3.1	3.2	3.4	3.6
Interest margin	%	<b>20.4%</b>	20.2%	20.3%	21.0%	21.4%	21.2%	20.9%	21.0%	20.9%	20.8%	20.1%	20.5%
<b>Asset and credit quality ratios</b>													
Gross loans and advances	R '000	<b>5 624 940</b>	5 507 614	5 451 491	5 416 540	5 367 156	5 229 615	5 105 884	4 943 524	4 753 538	4 562 000	4 378 319	4 251 633
Non-Performing Loans ("NPLs")	R '000	<b>1 787 098</b>	1 706 973	1 648 335	1 593 977	1 616 592	1 542 921	1 509 197	1 495 211	1 429 099	1 367 012	1 289 822	1 255 961
Carrying value of written off book	R '000	<b>49 298</b>	43 998	20 698	20 698	20 698	20 698	20 698	20 698	20 698	19 169	19 169	19 169
Impairment provision	R '000	<b>1 059 256</b>	998 547	964 812	946 731	915 548	872 031	841 495	809 966	775 674	724 985	676 505	659 025
Net loans and advances	R '000	<b>4 614 982</b>	4 553 065	4 507 377	4 490 507	4 472 306	4 378 282	4 285 087	4 154 256	3 998 562	3 856 184	3 720 983	3 611 777
Non-performing loans ratio	%	<b>31.8%</b>	31.0%	30.2%	29.4%	30.1%	29.5%	29.6%	30.2%	30.1%	30.0%	29.5%	29.5%
Provision coverage	%	<b>18.8%</b>	18.1%	17.7%	17.5%	17.1%	16.7%	16.5%	16.4%	16.3%	15.9%	15.5%	15.5%
<b>Funding and cash reserves</b>													
Interest bearing liabilities	R '000	<b>4 482 166</b>	4 516 779	4 638 180	4 342 435	4 240 139	4 207 487	4 038 595	3 907 657	3 859 235	3 546 931	3 433 566	3 696 138
Average cost of borrowings	%	<b>10.6%</b>	10.5%	10.8%	10.8%	11.0%	11.2%	11.3%	11.3%	11.4%	11.4%	11.4%	11.5%
Cash and cash equivalents	R '000	<b>215 208</b>	281 078	503 664	224 284	123 425	158 608	115 208	78 577	225 352	87 192	68 556	463 492

\* 12 months rolling average

## Monthly Investor Report

### Origination

		% change MOM	May 13	Apr 13	Mar 13	Feb 13	Jan 13	Dec 12	Nov 12	Oct 12	Sep 12	Aug 12	Jul 12	Jun 12
Disbursements	R '000	21.0%	<b>185 840</b>	153 542	124 418	134 242	196 542	192 600	234 678	286 932	248 189	234 499	232 898	177 163
Number of new loans		13.2%	<b>13 070</b>	11 541	9 148	9 141	12 637	12 266	14 793	20 683	18 730	19 117	17 892	14 570
Number of loans on book		0.2%	<b>345 753</b>	345 083	345 686	347 479	347 004	345 542	344 768	342 520	335 339	326 315	317 665	310 876
Average loan value at acquisition	Rand	6.9%	<b>14 219</b>	13 304	13 601	14 686	15 553	15 702	15 864	13 873	13 251	12 267	13 017	12 159
Average term at aquisition	Months	7.7%	<b>36.4</b>	33.8	33.8	38.5	37.2	33.2	32.8	33.4	33.7	30.2	31.0	30.1

### Statistics

#### Loans and advances by geographic location

Province	Cellular	Payroll	Debit order	Total
Eastern Cape	10%	8%	12%	<b>11%</b>
Free State	6%	6%	8%	<b>7%</b>
Gauteng	34%	47%	30%	<b>31%</b>
Kwazulu-Natal	15%	14%	17%	<b>17%</b>
Limpopo	6%	3%	5%	<b>7%</b>
Mpumulanga	8%	2%	5%	<b>5%</b>
Northern Cape	3%	2%	3%	<b>3%</b>
North-West	7%	5%	5%	<b>5%</b>
Western Cape	11%	13%	15%	<b>14%</b>
<b>Grand Total</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>	<b>100%</b>

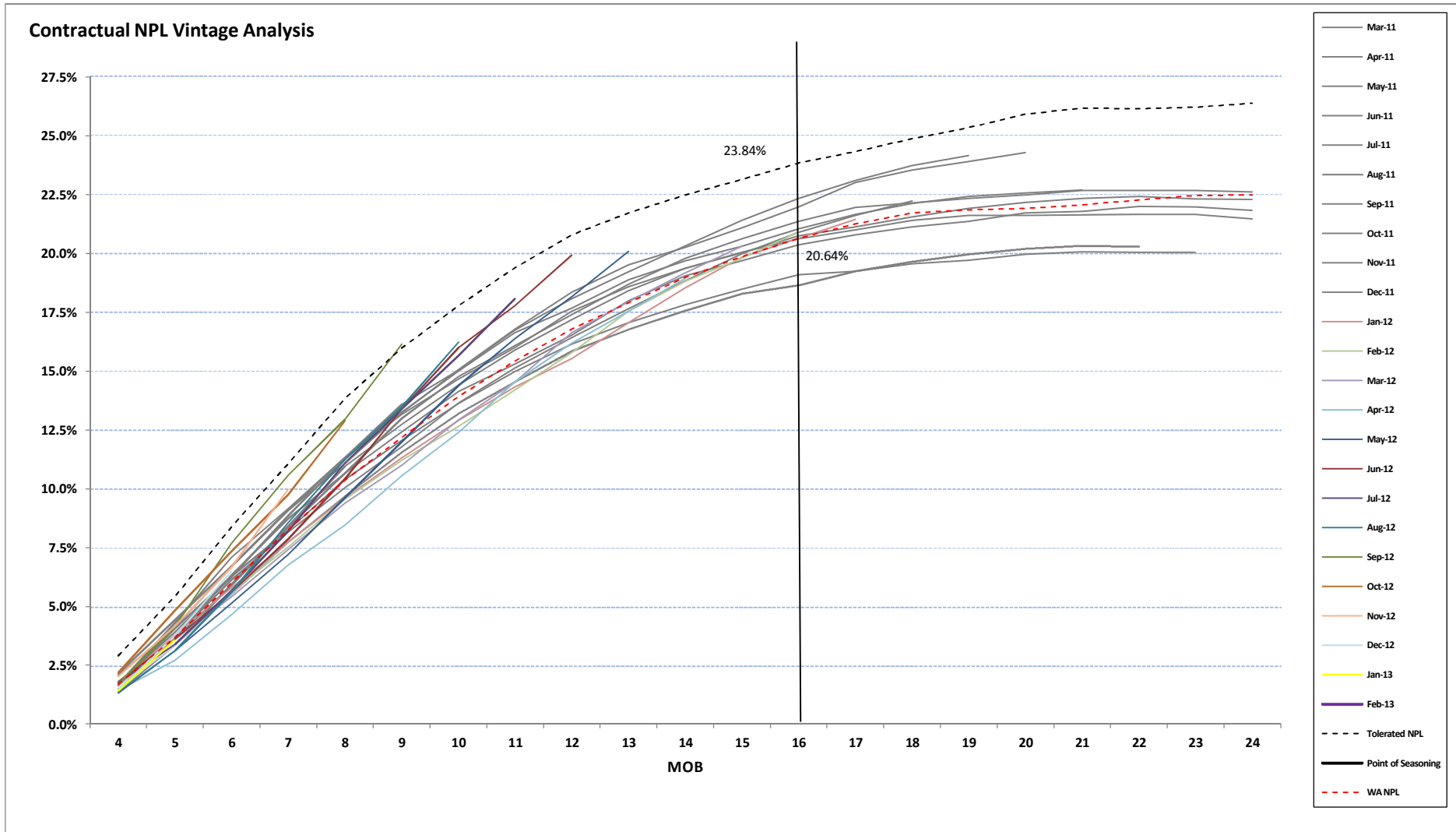
## Monthly Investor Report

### Asset quality

	% change MOM	May 13 R'000	Apr 13 R'000	Mar 13 R'000	Feb 13 R'000	Jan 13 R'000	Dec 12 R'000	Nov 12 R'000	Oct 12 R'000	Sep 12 R'000	Aug 12 R'000	Jul 12 R'000	Jun 12 R'000
<b>Gross loans and advances</b>	2.1%	<b>5 624 940</b>	5 507 614	5 451 491	5 416 540	5 367 156	5 229 615	5 105 884	4 943 524	4 753 538	4 562 000	4 378 319	4 251 633
Performing loans	1.0%	<b>3 837 842</b>	3 800 641	3 803 156	3 822 562	3 750 564	3 686 694	3 596 687	3 448 313	3 324 439	3 194 988	3 088 497	2 995 672
Non-performing loans	4.7%	<b>1 787 098</b>	1 706 973	1 648 335	1 593 977	1 616 592	1 542 921	1 509 197	1 495 211	1 429 099	1 367 012	1 289 822	1 255 961
<b>Impairment provision</b>													
Opening balance	3.5%	<b>998 547</b>	964 812	946 731	915 548	872 031	841 495	809 966	775 674	724 985	676 505	659 025	640 849
Bad debt written-off	(33.2%)	<b>(41 988)</b>	(62 874)	(45 283)	(38 438)	(29 830)	(35 090)	(26 425)	(24 621)	(23 536)	(23 923)	(23 080)	(21 773)
Provision raised	6.3%	<b>102 697</b>	96 609	63 364	69 621	73 347	65 626	57 954	58 913	74 225	72 403	40 560	39 949
Closing balance	6.1%	<b>1 059 256</b>	998 547	964 812	946 731	915 548	872 031	841 495	809 966	775 674	724 985	676 505	659 025

# Monthly Investor Report

## Asset quality (continued)



## Monthly Investor Report

### Asset quality (continued)

<b>Contractual delinquency (CD) loans and advances distribution *</b>	<b>May 13</b>	Apr 13	Mar 13	Feb 13	Jan 13	Dec 12	Nov 12	Oct 12	Sep 12	Aug 12	Jul 12	Jun 12
	<b>%</b>	%	%	%	%	%	%	%	%	%	%	%
0	<b>55.0%</b>	55.7%	57.2%	58.2%	58.0%	57.9%	56.6%	59.4%	59.7%	59.9%	59.4%	59.0%
1	<b>5.2%</b>	5.4%	5.6%	5.7%	5.3%	6.2%	8.2%	5.0%	4.6%	4.5%	5.2%	5.6%
2	<b>4.1%</b>	4.3%	3.8%	3.4%	3.3%	3.5%	3.0%	2.8%	2.9%	2.9%	3.2%	3.1%
3	<b>3.9%</b>	3.6%	3.2%	3.3%	3.3%	2.8%	2.7%	2.6%	2.7%	2.8%	2.7%	2.8%
4 +	<b>31.8%</b>	31.0%	30.2%	29.4%	30.1%	29.5%	29.6%	30.2%	30.1%	30.0%	29.5%	29.5%
<b>Monthly loans and advances movement</b>												
	<b>R'000</b>	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000
Opening balance	<b>5 507 614</b>	5 451 491	5 416 540	5 367 156	5 229 615	5 105 884	4 943 524	4 753 538	4 562 000	4 378 319	4 251 633	4 190 887
Disbursements	<b>185 840</b>	153 542	124 418	134 242	196 542	192 600	234 678	286 932	248 189	234 499	232 898	177 163
Interest and other similiar income	<b>134 766</b>	119 444	122 119	117 194	128 847	130 681	112 735	117 997	107 021	156 115	92 689	95 734
Non-interest revenue	<b>79 808</b>	78 533	66 968	73 446	87 226	72 880	85 384	77 921	89 496	62 960	66 582	53 452
Collections	<b>(244 825)</b>	(236 408)	(234 912)	(238 692)	(247 104)	(241 840)	(248 738)	(272 327)	(236 970)	(250 281)	(246 577)	(248 800)
Bad debt write-offs and write-backs	<b>(38 263)</b>	(58 988)	(43 642)	(36 806)	(27 970)	(30 590)	(21 699)	(20 537)	(16 198)	(19 613)	(18 905)	(16 803)
Closing balance	<b>5 624 940</b>	5 507 614	5 451 491	5 416 540	5 367 156	5 229 615	5 105 884	4 943 524	4 753 538	4 562 000	4 378 319	4 251 633

\* Arrears instalments

## Monthly Investor Report

### Liquidity and funding

<b>Funding</b>	% change MOM	<b>May 13 R'000</b>	Apr 13 R'000	Mar 13 R'000	Feb 13 R'000	Jan 13 R'000	Dec 12 R'000	Nov 12 R'000	Oct 12 R'000	Sep 12 R'000	Aug 12 R'000	Jul 12 R'000	Jun 12 R'000
Class A Notes (senior)	0.0%	<b>3 237 140</b>	3 237 140	3 122 316	2 957 316	2 882 316	2 882 316	2 794 037	2 794 037	2 516 493	2 331 493	2 281 493	2 268 384
Senior warehouse funding	0.0%	-	-	255 599	253 577	251 873	250 000	150 652	-	50 230	-	-	255 813
Class B Notes (Mezzanine)	0.0%	<b>300 056</b>	300 056	304 723	254 723	234 723	234 723	209 265	209 265	213 648	213 648	163 648	167 878
Other subordinated funding	(3.5%)	<b>944 970</b>	979 583	955 542	876 819	871 227	840 448	884 641	904 355	1 078 864	1 001 790	988 425	1 004 063
<b>Total interest bearing liabilities</b>	<b>(0.8%)</b>	<b>4 482 166</b>	4 516 779	4 638 180	4 342 435	4 240 139	4 207 487	4 038 596	3 907 658	3 859 236	3 546 931	3 433 566	3 696 138
Average cost of borrowings	1.2%	<b>10.6%</b>	10.5%	10.8%	10.8%	11.0%	11.2%	11.3%	11.3%	11.4%	11.4%	11.4%	11.5%
Cash and cash equivalents	(23.4%)	<b>215 208</b>	281 078	503 664	224 284	123 425	158 608	115 208	78 574	225 352	87 192	68 556	463 492

## Monthly Investor Report

### Liquidity and funding (continued)

#### Listed notes in issue

Instrument	Coupon rate	Class	Nominal amount at issue	Month end principal balance	Issue date	Maturity date
BAYA01	12.550%	A	425 000 000	251 693 598	31/03/2010	31/03/2016
BAYA02	3-month JIBAR plus 4.750%	A	75 000 000	75 000 000	31/03/2010	30/06/2013
BAYA04	11.480%	A	20 000 000	11 420 255	31/08/2010	30/09/2015
BAYA05	11.450%	A	33 000 000	18 846 558	27/09/2010	30/09/2015
BAYA06	3-month JIBAR plus 4.750%	A	550 000 000	404 917 085	30/09/2010	30/09/2016
BAYA07	11.360%	A	34 000 000	20 154 701	25/10/2010	31/12/2015
BAYA08	11.780%	A	50 000 000	50 000 000	15/11/2010	31/12/2017
BAYA09	3-month JIBAR plus 5.000%	A	75 000 000	43 558 960	06/12/2010	31/12/2015
BAYA10	3-month JIBAR plus 5.000%	A	40 000 000	23 180 738	13/12/2010	31/12/2015
BAYA11	3-month JIBAR plus 5.000%	A	60 000 000	38 245 321	03/01/2011	31/03/2016
BAYA12	11.005%	A	20 000 000	13 284 659	12/01/2011	31/03/2016
BAYA13	12.070%	A	80 000 000	53 612 865	10/03/2011	31/03/2016
BAYA14	11.480%	A	13 000 000	7 423 168	06/06/2011	30/09/2015
BAYA15	11.530%	A	100 000 000	71 324 193	14/06/2011	30/06/2016
BAYA16	10.380%	A	10 000 000	7 818 564	12/10/2011	30/09/2016
BAYA17	3-month JIBAR plus 4.450%	A	80 000 000	62 432 395	21/10/2011	30/09/2016
BAYA18	3-month JIBAR plus 4.450%	A	100 000 000	78 040 493	30/11/2011	30/09/2016
BAYA19	3-month JIBAR plus 4.450%	A	135 000 000	107 206 271	30/11/2011	31/12/2016
BAYA20	3-month JIBAR plus 3.900%	A	150 000 000	86 567 405	30/11/2011	30/09/2014
BAYA22	3-month JIBAR plus 3.800%	A	100 000 000	79 538 091	30/04/2012	30/09/2015
BAYA23	10.510%	A	300 000 000	264 323 900	02/07/2012	30/06/2017
BAYA24	11.090%	A	95 000 000	95 000 000	02/07/2012	30/06/2017
BAYA25	3-month JIBAR plus 4.150%	A	50 000 000	45 704 178	15/08/2012	30/06/2017
BAYA26	10.225%	A	185 000 000	185 000 000	27/09/2012	02/10/2017
BAYA27	3-month JIBAR plus 3.500%	A	120 000 000	102 076 497	01/10/2012	30/09/2015
BAYA28	3-month JIBAR plus 1.650%	A	200 000 000	200 000 000	01/10/2012	30/09/2013
BAYA29	3-month JIBAR plus 3.500%	A	60 000 000	51 723 912	09/10/2012	31/12/2015
BAYA30	9.280%	A	150 000 000	139 046 628	14/12/2012	31/12/2015
BAYA31	3-month JIBAR plus 4.300%	A	60 000 000	60 000 000	14/12/2012	31/12/2018
BAYA32	10.108%	A	75 000 000	75 000 000	28/02/2013	03/04/2018
BAYA33	3-month JIBAR plus 4.000%	A	15 000 000	15 000 000	25/03/2013	03/04/2018
BAYA34	3-month JIBAR plus 4.250%	A	100 000 000	100 000 000	25/03/2013	03/04/2018
BAYA35	3-month JIBAR plus 4.250%	A	50 000 000	50 000 000	25/03/2013	03/04/2018
BAYA36	3-month JIBAR plus 3.880%	A	50 000 000	50 000 000	02/04/2013	31/03/2018
BAYA37	3-month JIBAR plus 3.880%	A	100 000 000	100 000 000	02/04/2013	31/03/2016
BAYA38	3-month JIBAR plus 1.650%	A	200 000 000	200 000 000	02/04/2013	31/03/2014
<b>Subtotal Class A notes</b>			<b>3 960 000 000</b>	<b>3 237 140 435</b>		
BAYB02	15.550%	B	30 000 000	18 396 135	31/03/2010	31/03/2016
BAYB03	15.360%	B	55 000 000	55 000 000	30/11/2011	31/12/2016
BAYB04	14.230%	B	90 000 000	76 659 380	02/04/2012	31/03/2017
BAYB05	3-month JIBAR plus 7.500%	B	50 000 000	50 000 000	15/08/2012	30/06/2019
BAYB06	3-month JIBAR plus 7.500%	B	30 000 000	30 000 000	14/12/2012	31/12/2019
BAYB07	3-month JIBAR plus 7.500%	B	20 000 000	20 000 000	22/02/2013	29/02/2020
BAYB08	3-month JIBAR plus 8.000%	B	50 000 000	50 000 000	25/03/2013	30/09/2020
<b>Subtotal Class B notes</b>			<b>325 000 000</b>	<b>300 055 515</b>		
<b>Total</b>			<b>4 285 000 000</b>	<b>3 537 195 950</b>		



## Monthly Investor Report

### Covenant compliance

<b>Financial covenants</b>	Current requirement	<b>May 13</b>	Apr 13	Mar 13	Feb 13	Jan 13	Dec 12	Nov 12	Oct 12	Sep 12	Aug 12	Jul 12	Jun 12
Senior Debt Cash Flow Cover Ratio	≥ 1.50 times	<b>2.6</b>	2.7	2.6	2.9	2.9	2.9	3.2	3.5	3.8	3.6	3.8	4.3
Senior Debt Interest Cover Ratio	≥ 3.50 times	<b>5.5</b>	5.5	4.8	5.7	5.5	5.6	5.4	5.8	6.1	7.8	5.7	4.7
Senior Debt to Net Qualifying Asset Value	≤ 72.5%	<b>67.0%</b>	67.0%	66.5%	68.1%	68.2%	69.0%	66.9%	66.0%	60.5%	59.1%	60.2%	67.2%
Bad and Doubtful Debt Ratio	≤ 17.5%	<b>12.3%</b>	12.1%	11.7%	11.2%	11.2%	10.9%	10.6%	10.5%	10.4%	10.5%	10.0%	10.2%
Equity invested in the Company by the Originator	> 20%	<b>24.1%</b>	25.2%	25.0%	23.4%	23.4%	23.4%	24.5%	25.6%	30.6%	30.4%	30.7%	31.8%
Cellular Contracts as a % of the Portfolio	≤ 20%	<b>6.4%</b>	6.4%	6.6%	6.6%	6.6%	6.7%	6.8%	6.9%	6.9%	6.9%	6.9%	7.0%

<b>Cash reserves</b>	Current requirement	<b>May 13</b>	Apr 13	Mar 13	Feb 13	Jan 13	Dec 12	Nov 12	Oct 12	Sep 12	Aug 12	Jul 12	Jun 12
Arrears reserve													
Weighted NPLs as a percentage of the portfolio	≤ 26.2%	<b>22.7%</b>	22.7%	22.7%	22.5%	22.6%	22.3%	22.2%	22.0%	22.0%	22.2%	21.8%	21.8%
Reserve required (R'000)		-	-	-	-	-	-	-	-	-	-	-	-
Asset performance reserve													
Collections Ratio	≥ 80.75%	<b>106.0%</b>	105.2%	107.5%	107.5%	108.9%	111.1%	114.6%	117.4%	117.6%	121.5%	122.8%	123.5%
Reserve required (R'000)		-	-	-	-	-	-	-	-	-	-	-	-
		<b>R'000</b>	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000	R'000
Expected collections (6 month average)		<b>173 790</b>	178 584	180 236	180 070	179 568	176 954	174 301	170 266	170 107	168 612	167 472	167 047
Actual receipts (6 month average)		<b>184 182</b>	187 851	193 691	193 619	195 587	196 667	199 751	199 829	200 083	204 862	205 641	206 273
Capital Redemption reserve		-	-	-	-	-	-	33 334	16 667	-	-	-	-

## Monthly Investor Report

### Glossary of terms

<b>CD</b>	Contractual delinquency = accumulated arrears / contractual instalments originally due
<b>MOB</b>	Month on book
<b>MoM</b>	Month on Month
<b>YTD</b>	Year to date
<b>Non-performing loans</b>	The balance outstanding of loans and advances with a contractual delinquency greater than three months excluding loans and advances with a contractual delinquency greater than three months where three consecutive receipts have been received in the three-month period preceding the measurement date
<b>Non-performing loans ratio</b>	Non-performing loans / Gross loans and advances
<b>Provision coverage</b>	Impairment provision / Gross loans and advances